

Drew Gottlieb

Partner

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Drew is a cannabis industry leader known for being compassionate, level-headed, strategic, and resolution-oriented in helping his clients reach their business goals.

Drew's Core Practices

Cannabis Law + Licensing | Corporate + Business Transactions

Drew is a pioneer and national leader in the cannabis industry, performing work for clients who operate all over the United States, including Alabama, Arkansas, California, Colorado, Nevada, Oklahoma, and Oregon.

Cannabis Law & Licensing

Drew is one of the first attorneys in Colorado to represent clients in the cannabis industry. His clientele ranges from large-scale, vertically integrated companies to small businesses and individuals participating in the cannabis industry as cultivators, retailers, product manufacturers, owners, landlords, financiers, and employees. Drew is well-versed in state and local licensing frameworks for cannabis across the United States. He has assisted clients in submitting countless license applications in Colorado and obtaining highly sought-after cannabis licenses through competitive application processes in limited-license states.

Drew also helps his clients comply with the requirements of their licenses and with all other applicable federal, state, and local laws, undertaking a thorough risk management assessment and developing business strategies related to those laws, regulations, and policies. He engages with lawmakers and government agencies and departments on behalf of his clients to strengthen relationships and communication, and participates in legislative and rule-making processes on behalf of his industry stakeholders. Drew's work is invaluable for clients seeking entry and growth in the cannabis industry. Drew also assists clients with obtaining liquor licenses and ongoing compliance with the terms of those licenses.

Corporate & Business Transactions

Regardless of the industry, Drew works closely with his clients to develop legal strategies that aid in long-term business development, whether through start-up formation, corporate governance, contract negotiations, real estate transactions, asset sales, stock issuances, or mergers and acquisitions.

Relevant Work Experience

Prior to establishing his private law practice in 2009, Drew clerked in the Office of General Counsel for the United States Forest Service, where he dealt with real property issues, environmental protection, and employment law. He

also clerked at CH2M-Hill OMI, where he gained corporate operations, federal contracting, and government procurement experience. In addition, he has experience managing and owning businesses in the entertainment and restaurant industries.

More About Drew

Drew leads BHGR's Cannabis Practice Group.

Education

J.D., University of Denver, Sturm College of Law

In law school, Drew received merit scholarships and the University of Denver Sturm College of Law's Insurance Award.

B.A., Auburn University

During college, Drew worked in the summer intern program in Washington, D.C., in the office of then-Senator Jeff Sessions.

Admissions

- U.S. District Court, District of Colorado
- Colorado
- Oklahoma

Related Practices

- Cannabis
- Corporate

Associations

- American Bar Association
- Colorado Bar Association
- Denver Bar Association

Out + About

Drew is a native of Mobile, Alabama. When he is not working, Drew enjoys spending time with his wife and son. He can also be found deep-sea fishing, backpacking in the Rocky Mountains, watching Auburn football games, or catching live music around Colorado.